



Legacy LED Lighting Upgrades

LED lighting installed five or more years ago, whether as a retrofit or new construction, offers significant opportunities to maximize performance and savings. Upgrading legacy LED lighting—or reLED—addresses several issues you may be facing including light levels, dimming and controls compatibility, maintenance or all the above.

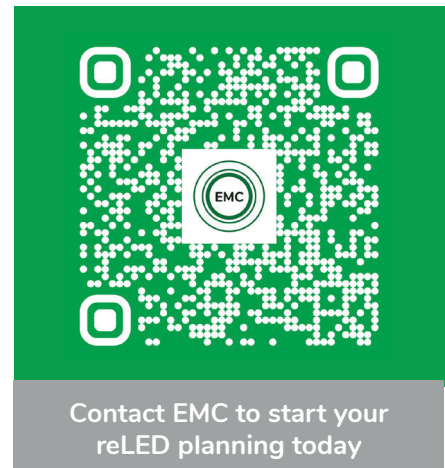
Why consider reLED?

- Meet sustainability/carbon neutrality goals
- Address significant failures and expiring warranties for your current lighting
- Set the stage for next-level controls and IoT technologies
- Leverage new financing opportunities
- Advanced energy savings

Work with a Trusted Partner

If you've worked with EMC before, you are already well on your way to having a solid reLED plan. Knowing what was installed and when we installed it means we can quickly prepare a comprehensive plan for the next phase of your lighting and technology needs.

If this is your first time working with EMC, we bring the skill and expertise needed to assess your LED program and help define a strategy that meets your specific needs and objectives.



EMC's Customized Approach

Thorough Prioritization



EMC's prioritization process helps target which locations should be first in line for a lighting and controls upgrade based on potential energy and utility savings. This ensures your investment is purpose-driven and provides long-term value. Leverage our award-winning prioritization tool, a web-based, proprietary application that prioritizes your sites in minutes, for an optimal ROI.

Maximize Utility Rebate Value



EMC's award-winning Incentives team evaluates thousands of rebates available nationwide. We look at programs based on timing and location and then prioritize the sites that will deliver the largest return in the shortest amount of time.

Efficiency as a Service (EaaS)



This third-party management approach to lighting and controls systems includes financial, hardware, installation and maintenance services. Key benefits of this cash flow positive, potentially off-balance sheet financing method include no up-front cost with no technology, performance or maintenance risks.



LEADING THE FUTURE OF LIGHTING + TECHNOLOGY

MAXXimize Your Lighting

EMC's turnkey project management approach, EnergyMAXX®, has helped our customers maximize the results of each project phase—from multisite energy audits to maximizing utility savings with energy rebates and incentives—bringing an immediate and positive impact to their bottom line.



The EnergyMAXX Process ensures your lighting retrofit's success by maximizing results in each project phase:

Prioritize

Target spend efficiently for your lighting projects

Audit

Ensure a strong foundation for decisions and installation

Design

Select the best fit and performance for your facilities

Incentives

Receive maximum value and drive lowest initial cost

Logistics

Coordinate to support daily business and project needs

Installation

Complete as scheduled with a comprehensive and clear scope

Service

Maximize long-term value of your new lighting systems