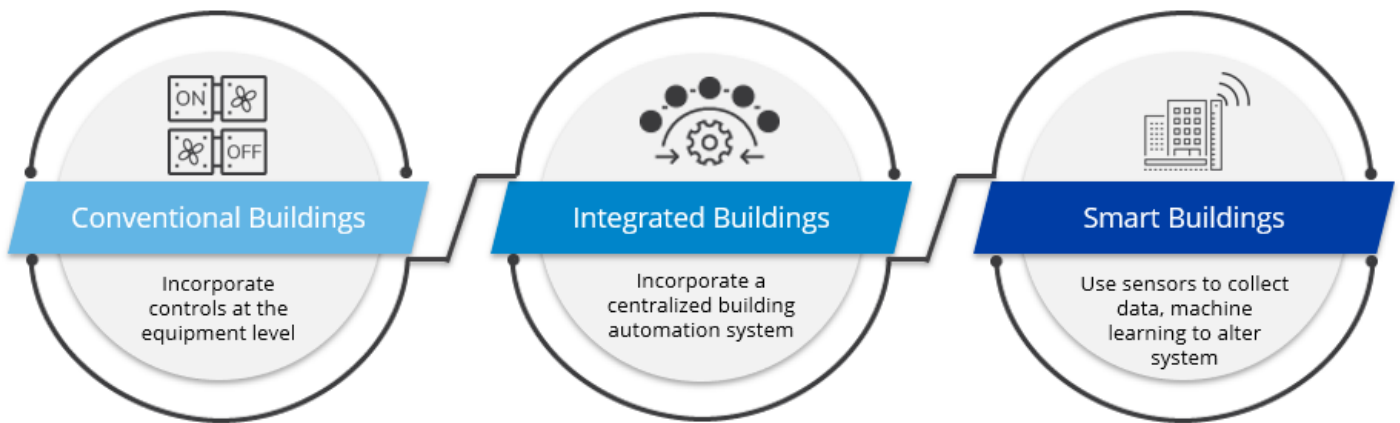




## Smart Building Controls: Tomorrow's Buildings Today

The buildings of tomorrow are here. Transform your existing building environments to take full advantage of opportunities for meaningful engagement and seamless performance. With the right systems in place, these environments can capture our imagination, generating data that drive automation and make your business more efficient and productive.

Buildings haven't always been so smart. They started as conventional spaces with four walls and then began to integrate building automation systems with the first evolution of controls. Today brings a whole new meaning to smart building with the advancement and use of sensors to learn and tailor a building's functionality.



EMC offers customized solutions so you can meet your goals. Whether the investment needs to drive the payback, you need to meet ESG goals or you simply want to generate engagement with tenants, EMC can help source or build the right solution.

Solution + Features	Technology	Function
<b>Turnkey Energy Management System (EMS)</b> <ul style="list-style-type: none"> <li>Range of solutions (Capex vs SaaS; full dashboard and analytics vs csv files)</li> <li>Design, install and commission</li> <li>Partnerships with EMS hardware firms</li> </ul>	<ul style="list-style-type: none"> <li>Data Loggers</li> <li>Smart Meters</li> <li>IoT Sensors</li> </ul>	Reporting / decision support tool to drive operational efficiency. It does not require real-time performance data, nor does it need a range of out-of-the-box functionality.
<b>Turnkey Building Management System (BMS)</b> <ul style="list-style-type: none"> <li>Distech System Integrator</li> <li>Design, engineer, install, commission and service</li> <li>Custom dashboard and API development</li> <li>Monitor BMS</li> </ul>	<ul style="list-style-type: none"> <li>Smart Thermostat</li> <li>Lighting Controls</li> <li>BMS System</li> </ul>	Real-time building control dealing with historical data not a primary feature of its design. EMS functionality at the core of BMS systems.



LEADING THE FUTURE OF  
**LIGHTING + TECHNOLOGY**

## MAXXimize Your Building

EMC's turnkey project management approach for controls projects, SmartMAXX™, has helped our customers maximize the results of each project phase—from multisite energy audits to maximizing utility savings with energy rebates and incentives—bringing an immediate and positive impact to their bottom line.



The SmartMAXX™  
Process maximizes  
the results of your  
smart building project  
in each project phase:

### Consult

Understand your building's energy usage

### Design

Source or build the best technology to meet your goals

### Engineer

Customized and scalable solutions built in-house

### Incentives

Receive maximum value and drive lowest initial cost

### Install

Nationwide experts complete as scheduled with a comprehensive and clear scope

### Commission

Ensure your solution is operating at full strength

### Service

Maximize long-term value of your new systems